

Message Text

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15

ACTION NEA-16

INFO OCT-01 EUR-25 ISO-00 AGR-20 AID-20 CIAE-00 COME-00

EB-11 FRB-03 INR-11 NSAE-00 RSC-01 TRSE-00 XMB-07

OPIC-12 SP-03 CIEP-02 LAB-06 SIL-01 OMB-01 NSC-07

SS-20 STR-08 CEA-02 L-03 H-03 DODE-00 PA-04 USIA-15

PRS-01 NIC-01 SAJ-01 DRC-01 /206 W

----- 088683

R 230600Z JUL 74

FM AMCONSUL KARACHI

TO SECSTATE WASHDC 8246

INFO AMEMBASSY ISLAMABAD

AMCONSUL LAHORE

AMEMBASSY WARSAW

LIMITED OFFICIAL USE KARACHI 1523

E.O. 11652: N/A

TAGS: ETRD, ETRN, PK

SUBJECT: SALE OF POLISH FIATS TO PAKISTAN

1. POLISH CONSUL IN KARACHI INFORMED PRESS JULY 20 THAT POLAND WOULD SUPPLY FIFTEEN HUNDRED ASSEMBLED POLISH FIATS TO PAKISTAN MARKET "BY END OF SEPTEMBER." STATEMENT WAS MADE DURING POLISH NATIONAL DAY CELEBRATIONS WHICH TOOK PLACE HERE JULY 22. CONSUL ADDED NEW BARTER CEILING FOR POLISH-PAK TRADE HAD BEEN FIXED AT 22.4 MILLION DOLLARS ON EACH SIDE, ABOUT 15 PERCENT HIGHER THAN CEILING PROVIDED UNDER EARLIER BARTER AGREEMENT. POLAND WILL ALSO SUPPLY TWO SUGAR PLANTS AND IS COLLABORATING WITH GOP OWNED HEAVY MECHANICAL COMPLEX AT TAXILA.

2. CHAIRMAN TAHIR AHMED KHAN OF NAYA DAUR MOTORS LTD, TO WHOM FIATS CONSIGNED HERE, CONFIRMED ABOVE DELIVERY SCHEDULE DURING CONVERSATION WITH ME ON JULY 22. HE ADDED THAT TOTAL PASSENGER CAR MARKET HERE IS ABOUT FIFTEEN THOUSAND UNITS PER ANNUM. SOME

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FOUR THOUSAND MAZDAS HAVE ALREADY BEEN IMPORTED THIS YEAR

PLUS ABOUT FIVE HUNDRED VOLKSWAGENS AND SEVEN HUNDRED RENAULTS.
THREE THOUSAND TOYOTA COROLLAS HAVE BEEN ORDERED AND SOME
ALREADY DELIVERED. WITH ARRIVAL OF POLISH FIATS, KHAN ESTIMATES
TOTAL IMPORTS DURING YEAR AT ABOUT TEN THOUSAND UNITS, A CON-
SIDERABLE INCREASE OVER EARLIER YEARS. HE OBSERVED THAT AS A
RESULT OF IMPORTS WHICH HAVE ALREADY TAKEN PLACE, THE BLACK
MARKET PREMIUM FOR NEW CARS AND THE INFLATED PRICE FOR USED CARS
HAS ALREADY GONE DOWN CONSIDERABLY AND WILL DROP STILL FURTHER
BY END OF THE YEAR.
BRYANT

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